



## We Deliver Solutions

At Health New England (HNE), we understand the unique challenges faced by colleges and universities. As a subsidiary of Baystate Health, one of the largest employers in Western Massachusetts, we're not only affected by our economy, we are a major part of it. That's why our customized benefit plans offer innovative solutions that address the specific needs of our clients.

### Health New England plans include:

- Access to all network hospitals
- No referrals to see in-plan specialists
- Worldwide coverage for emergency and urgent care
- Access a physician 24/7 with Teladoc™

## Why Choose Health New England?

- **We have a proven track record of reducing health care costs for colleges and universities.**  
Health New England provides comprehensive health plan administration to our academic neighbors regionally. We have over 30 years of experience in providing coverage for all types and sizes of colleges and universities.
- **Our Health New England HMO plans are flexible.**  
We'll work with you to customize your plan, fiscal policy or calendar year, so you can offer your employees comprehensive coverage at an affordable price.
- **We go where your employees go** – with worldwide emergency coverage and a national PPO network of providers and pharmacies.
- **Our Healthy Directions Wellness Program offers creative options** to lower health care costs and increase work productivity. We'll help you set up a wellness program for the workplace and tailor it to the specific needs of your population.
- **We offer excellent coverage for your retirees**, including both our Medicare Supplement and Medicare Advantage Employer Group Waiver retiree plans.
- **Quality is part of who we are.** For many years, Health New England has been ranked as one of the top commercial health plans in the nation. Plus, our member services team is here to make sure your employees have hassle-free access to the care and services they need.
- **Our integrated approach to care management** ensures that your employees have access to the right care in the right place at the right time.
- **We are here for you with trusted advice.**  
We provide comprehensive, full-service reporting – if your needs include flexibility in reporting or a custom report in a timely manner, we can accommodate your request. We're also here to help you interpret and navigate the ongoing changes to health care reform, both nationally and at the state level.

## We're Here to Guide, Lead and Support Your Planning Needs...

We're ready to help you provide quality coverage and affordable care options for your employees and retirees.

We offer flexibility and a wide range of both fully insured and self-insured benefit plans, including:

- HMO
- EPO
- POS
- PPO
- HDHP
- Retiree Plans

Our highly skilled account management team will work with you one on one to guide you. We have decades of experience in providing expert consultation to all types of colleges and universities.

We deliver outstanding service from initial sale through renewal. We will provide you with implementation and enrollment support. We also offer comprehensive, full-service reporting based on your needs.

To learn more about Health New England's health plans and options, call (413) 233-3535.

Where you matter.

At Health New England, our mission is to improve the health and lives of the people in our communities, and we are deeply committed to the individuals we serve every day. Based in Springfield, Massachusetts, we have been meeting the health care needs of our members for more than 30 years.

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[healthnewengland.org](http://healthnewengland.org)



Health New England  
Your Health Insurance Partner  
for Colleges and Universities

